

NEWS RELEASE - for immediate release

27<sup>th</sup> March 2006

## Waveney Group moves to Insurecom

Leading UK Commercial Broker signs up to Insurecom

Among the series of commercial brokers moving across to Insurecom, The Waveney Group also announced this week that it was signing up to the Insurecom total broker solution package.

Waveney is one of the largest Independent Commercial brokerages in East Anglia and required a robust, performance business solution that seamlessly integrates across its four offices and provides flexibility and scalability as their business continues to grow.

Waveney Insurance's Commercial and IT Manager, Mr Mark Mitchell, commented "Insurecom was the obvious choice due to the flexibility of the system and extensive functionality available. We looked at other competitor offerings but they did not fully meet our requirements."

The Insurecom tamPlus solution has the highest installed user base of any broker application. Insurecom has seen increasing demand for the solution from brokers with its superior reporting functionality, and now the launch of their brand new product 'FSAtoolkit' is generating much interest to the software house. Their range of packaged support services also includes interactive on demand training and a fast track 28-day implementation service.

Mark Mitchell explained, "Our experience of Insurecom has been excellent. Insurecom's training has been well presented and was a refreshing change from what we had experienced with previous software suppliers. The combination of classroom and online interactive training seems to work very well and allows us to carry on working around the sessions with the minimum of interruption."

Insurecom is on tour throughout March at their 50 nationwide broker roadshows where brokers can preview 'tamPlus' and 'FSAtoolkit'. Brokers can also test drive their solutions at Stand B27 and C16 at the BIBA Conference, hosted in their home city of Brighton from 26-28<sup>th</sup> April.

Ends

**Notes to Editors:**

Insurecom Limited are leaders in developing and delivering innovative software solutions that offer real business efficiencies, reduced costs and a scalable future proof platform to conduct your insurance business more effectively. We assist general insurance intermediaries to realise their full business potential through the delivery of high-value industry-standard solutions that help maximise business flexibility, efficiency and optimise productivity.

Our portfolio of local server based and ASP software solutions range from a simple personal lines quotes only system to a full back office administration and accounting suite for larger commercial lines businesses with multiple offices and networks.

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