

NEWS RELEASE – FOR IMMEDIATE USE
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Leading Yorkshire based commercial broker chooses Insurecom system

J M Glendinning, one of the leading Independent Brokers in the Yorkshire region has moved to Insurecom it was announced today. Glendinning who have an annual gross written premium of £9m and 25 users provide all classes of insurance from risk solutions for businesses to motor and household for large private clients. Glendinning are also members of Broker Network.

After short-listing several system suppliers, J M Glendinning chose the TamPlus solution from Insurecom, which met all the clients' requirements in a comprehensive, flexible single system.

Karen Malin of Glendinning said, "We looked at several systems other the last few months and selected Insurecoms solution due to its superior system capability, flexibility and cost efficiency which was over and above competitor offerings.

"The TAM system offers the best all round package for our brokerage, combining a 'ready to go' package with flexibility to make adaptations. We have also chosen TAM because of the professional and helpful way their staff has responded to our queries. We are confident that the process will move forward quickly and smoothly."

Phillip Walter, CEO of Insurecom, commented, "We have spent time investing heavily in our software and support services and streamlined our procedures to offer a strong value proposition to brokers of all sizes and requirements. Our 28-day implementation policy means that new clients can go from contract sign to go live within 28 days, making the migration process to our systems simple and seamless to the client, minimising disruption to the business.

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